

Solicitation Information

RFP NO. 7051

TITLE: Application Development Configuration Specialist for The University of Rhode Island's Implementation of PeopleSoft's Billing and Accounts Receivable Module for Sponsored Projects

OPENING DATE AND TIME: 12/2/2013 at 3:00pm

PRE-BID/ PROPOSAL CONFERENCE: No

Questions concerning this solicitation may be e-mailed to , URI Purchasing Department, at dlee1@uri.edu no later than 11/18/13 @ 12:00 Noon (Eastern Time). Please reference RFP No. 7051 on all correspondence.

SURETY REQUIRED: No

BOND REQUIRED: No

Debra Lee

Assistant University Purchasing Agent

NOTE TO VENDORS:

Offers received without the entire completed University of Rhode Island Bidder Certification Form attached may result in disqualification.

THIS PAGE IS NOT A BIDDER CERTIFICATION FORM

University of Rhode Island Bidder Certification Form/Contract Offer

ALL OFFERS ARE SUBJECT TO THE REQUIREMENTS, PROVISIONS AND PROCEDURES CONTAINED IN THIS CERTIFICATION FORM/CONTRACT OFFER. Offerors are expected to read, sign and comply with all requirements. Failure to do so may be grounds for disqualification of the offer contained herein.

Rules for Submitting Offers

This Certification Form/Contract Offer must be attached in its entirety to the front of the offer and shall be considered an integral part of each offer made by a vendor to enter into a contract with the University of Rhode Island. As such, submittal of the entire Bidder Certification Form/Contract Offer, signed by a duly authorized representative of the offeror attesting that he/she (1) has read and agrees to comply with the requirements set forth herein and (2) to the accuracy of the information provided and the offer extended, is a mandatory part of any contract award.

To assure that offers are considered on time, each offer must be submitted with the specific Bid/RFP/LOI number, date and time of opening marked in the upper left hand corner of the envelope. Each bid/offer must be submitted in separate sealed envelopes.

A complete signed (in ink) offer package must be delivered to the University of Rhode Island Purchasing Office by the time and date specified for the opening of responses in a sealed envelope.

Bids must be submitted on the URI bid solicitation forms provided, indicating brand and part numbers of items offered, as appropriate. Bidders must submit detailed cuts and specs on items offered as equivalent to brands requested WITH THE OFFER. Bidders must be able to submit samples if requested.

Documents misdirected to other State locations or which are not present in the University of Rhode Island Purchasing Office at the time of opening for whatever cause will be deemed to be late and will not be considered. For the purposes of this requirement, the official time and date shall be that of the time clock in the reception area of the University of Rhode Island Purchasing Office. Postmarks shall not be considered proof of timely submission.

RIVIP SOLICITATIONS. To assure maximum access opportunities for users, public bid/RFP solicitations shall be posted on the RIVIP for a minimum of seven days and no amendments shall be made within the last five days before the date an offer is due. Except when access to the Web Site has been severely curtailed and it is determined by the Purchasing Agent that special circumstances preclude extending a solicitation due date, requests to mail or fax hard copies of solicitations will not be honored. When the result of an internet solicitation is unsuccessful, the University of Rhode Island will cancel the original solicitation and resolicit the original offer directly from vendors.

PRICING. Offers are irrevocable for sixty (60) days from the opening date (or such other extended period set forth in the solicitation), and may not be withdrawn, except with the express permission of the University Purchasing Agent. All pricing will be considered to be firm and fixed unless otherwise indicated. The University of Rhode Island is exempt from Federal excise taxes and State Sales and Use Taxes. Such taxes shall not be included in the bid price. PRICES QUOTED ARE FOB DESTINATION.

DELIVERY and PRODUCT QUALITY. All offers must define delivery dates for all items; if no delivery date is specified, it is assumed that immediate delivery from stock will be made. The contractor will be responsible for delivery of materials in first class condition. Rejected materials will be at the vendor's expense.

PREVAILING WAGE and OSHA SAFETY TRAINING REQUIREMENTS. The provisions of the State labor laws and OSHA Safety Training, including but not limited to Rhode Island General Laws §37-13-1 et seq. and §28-20-1 et seq. shall apply for all public works contracts. Prevailing wage rates are posted in the information section of the RiVIP. The Ri Department of Labor and Training should be contacted for regulatory requirements.

Apprenticeship. Rhode Island General Laws §37-13-3.1 requires all general contractors and subcontractors who perform work on any public works contract awarded by the state/URI valued at One Million dollars (\$1,000,000) or more shall employ apprentices required for the performance of the awarded contract. The number of apprentices shall comply with the apprentice to journeyman ratio for each trade approved by the apprenticeship council of the department of labor and training.

in addition to executing this certification, the general contractor shall be responsible for requiring that all subcontractors on the awarded project certify their compliance with R.I. Gen. Laws §37-13-3.1 prior to allowing the subcontractor to commence work on the awarded project. The general contractor shall be responsible for submitting the subcontractors' compliance certification to the University of Rhode Island Purchasing Office after the contracts are finalized between the contractor and subcontractor.

PUBLIC RECORDS. Offerors are advised that all materials submitted to the University for consideration in response to this solicitation will be considered without exception to be Public Records pursuant to Title 38 Chapter 2 of the Rhode Island General Laws, and will be released for inspection immediately upon request once an award has been made. Offerors are encouraged to attend public bid/RFP openings to obtain information; however, bid/RFP response summaries may be reviewed after award(s) have been made by visiting the Rhode Island Vendor Information Program (RIVIP) at www.purchasing.ri.gov, Bidding Opportunities +, Other RI Bid Opportunities or appearing in person at the University of Rhode Island Purchasing Office Mondays through Fridays between 8:30 am - 3:30 pm. Telephone requests for results will not be honored. Written requests for results will only be honored if the information is not available on the RIVIP.

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Award will be made the to the responsive and responsible offeror quoting the lowest net price in accordance with specifications, for any individual item(s), for major groupings of items, or for all items listed, at the University's sole option.

BID SURETY. Where bid surety is required, bidder must furnish a bid bond or certified check for 5% of the bid total with the bid, or for such other amount as may be specified. Bids submitted without a required bid surety will not be considered.

SPECIFICATIONS. Unless specified "no substitute", product offerings equivalent in quality and performance will be considered (at the sole option of the University) on the condition that the offer is accompanied by detailed product specifications. Offers which fail to include alternate specifications may be deemed nonresponsive.

VENDOR AUTHORIZATION TO PROCEED. When a purchase order, change order, contract/agreement or contract/agreement amendment is issued by the University of Rhode Island, no claim for payment for services rendered or goods delivered contrary to or in excess of the contract terms and scope shall be considered valid unless the vendor has obtained a written change order or contract amendment issued by the University of Rhode Island Purchasing Office PRIOR to delivery.

Any offer, whether in response to a solicitation for proposals or bids, or made without a solicitation, which is accepted in the form of an order OR pricing agreement made in writing by the University of Rhode Island Purchasing Office, shall be considered a binding contract.

REGULATIONS, GENERAL TERMS AND CONDITIONS GOVERNING STATE AND BOARD OF GOVERNORS FOR HIGHER EDUCATION CONTRACTS. This solicitation and any contract or purchase order arising from it are issued in accordance with the specific requirements described herein, and the State's Purchasing Laws and Regulations and other applicable State Laws, including the Board of Governors for Higher Education General Terms and Conditions of Purchase. The regulations, General Terms and Conditions are incorporated into all University of Rhode Island contracts and can be viewed at: www.purchasing.ri.gov.

ARRA SUPPLEMENTAL TERMS AND CONDITIONS. Contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions for Contracts and Sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov.

EQUAL EMPLOYMENT OPPORTUNITY. Compliance certificate and agreement procedures will apply to all awards for supplies or services valued at \$10,000 or more. Minority Business Enterprise policies and procedures, including subcontracting opportunities as described in Title 37 Chapter 14.1 of the Rhode Island General Laws also apply.

PERFORMANCE BONDS. Where indicated, successful bidder must furnish a 100% performance bond and labor and payment bond for contracts subject to Title 37 Chapters 12 and 13 of the Rhode Island General Laws. All bonds must be furnished by a surety company authorized to conduct business in the State of Rhode Island. Performance bonds must be submitted within 21 calendar days of the issuance of a tentative notice of award.

DEFAULT and NON-COMPLIANCE Default and/or non-compliance with the requirements and any other aspects of the award may result in withholding of payment(s), contract termination, debarment, suspension, or any other remedy necessary that is in the best interest of the state.

COMPLIANCE Vendor must comply with all applicable federal, state and local laws, regulations and ordinances.

Effective January 1, 2013 all public works project related bids or proposals exceeding FIVE HUNDRED THOUSAND (\$500,000) DOLLARS are required to include a "public copy". All agency contract solicitations, requests for proposals, invitations for bids, etc., shall state that any bid or proposal that exceeds FIVE HUNDRED THOUSAND (\$500,000) DOLLARS must include a copy to be available for public inspection upon the opening of the bids. Any bid or proposal in excess of FIVE HUNDRED THOUSAND (\$500,000) DOLLARS which does not include a copy for public inspection shall be deemed to be non-responsive. For further information, please see R.I. Gen. Laws §37-2-18(j) and State of Rhode Island Procurement Regulations at http://purchasing.ri.gov/rulesandregulations/rulesandregulations.aspx.

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ALL CONTRACT AWARDS ARE SUBJECT TO THE FOLLOWING DISCLOSURES & CERTIFICATIONS

Offerors must respond to every disclosure statement. A person authorized to enter into contracts must sign the offer and attest to the accuracy of all statements. Incomplete certification forms are grounds for disqualification of offer.

Print Name and Title of Company official signing offer Telephone Number
Vendor's Signature: Bid Number: Date: (Person Authorized to enter into contracts; signature must be in ink) (if applicable)
Signature below commits vendor to the attached offer and certifies (1) that the offer reflects all solicitation amendments (2) that the above statements and information are accurate and that vendor understands and has complied with the requirements set forth herein.
IF YOU HAVE ANSWERED "YES" TO QUESTIONS $#1-3$ OR IF YOU ARE UNABLE TO CERTIFY YES TO QUESTIONS $#4-12$ OF THE FOREGOING, PROVIDE DETAILS/EXPLANATION IN AN ATTACHED STATEMENT. INCOMPLETE CERTIFICATION FORMS SHALL BE GROUNDS FOR DISQUALIFICATION OF OFFER.
12 I/we certify that the above information is correct and complete.
11 NEW REVISED REQUIREMENT*-IMPORTANTII I/we hereby acknowledge that I/we understand that effective January 1, 2013 all public works project related bids or proposals exceeding. FIVE HUNDRED THOUSAND (\$500,000) dollars, inclusive of all proposed alternates, must include a "public copy" as required by R.I. Gen. Laws §37-2-18(j) and the State Procurement Regulations. It is further understood that any bid or proposal in excess of FIVE HUNDRED THOUSAND (\$500,000) dollars which does not include a copy for public inspection shall be deemed to be non-responsive.
10 I/we acknowledge that I/we understand the State's Purchasing Laws (§37-2 of the General Laws of Rhode Island) and Purchasing Regulations and General Terms and Conditions available at the Rhode Island Division of Purchases Website (http://www.purchasing.ri.gov) and the Board of Governors Website (www.ribghe.org/procurementregs113006.pdf) apply as the governing conditions for any contract or purchase order I/we may receive from the University of Rhode Island, including the offer contained herein.
9 I/we acknowledge that the provisions and procedures set forth in this form apply to any contract arising from this offer.
8 I/we certify that I/we understand that falsification of any information herein or fallure to notify the University of Rhode Island Purchasing Agent as certified herein may be grounds for suspension, debarment and/or prosecution for fraud.
6 I/we certify that I or my firm possesses all licenses required by Federal and State laws and regulations as they pertain to the requirements of the solicitation and offer made herein and shall maintain such required license(s) during the entire course of the contract resulting from the offer contained herein and, should my/our license lapse or be suspended, I/we shall immediately inform the University of Rhode Island Purchasing Agent in writing of such circumstance.
5 I/we acknowledge that, in accordance with (1) Chapter §37-2-54(c) of the Rhode Island General Laws "no purchase or contract shall be binding on the state or any agency thereof unless approved by the Department (of Administration) or made under general regulations which the Chief Purchasing Officer may prescribe," and (2) RIGL section §37-2-7(16) which identifies the Board of Governors for Higher Education as a public agency and gives binding contractual authority to the University Purchasing Agent, including change orders and other types of contracts and under State Purchasing Regulation 8.2.1.1.2 any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the University of Rhode Island may be disregarded and shall not be binding on the University of Rhode Island.
4 I/we certify that I/We will immediately disclose, in writing, to the University Purchasing Agent any potential conflict of interest which may occur during the course of the engagement authorized pursuant to this contract.
3 State whether your company or any owner, stockholder, officer, director, member, partner, or principal thereof, or any subsidiary or affiliated company, has been fined more than \$5000 for violation(s) of Rhode Island environmental laws by the Rhode Island Department of Environmental Management within the previous five (5) years. If so, then provide details below.
2 State whether your company, or any owner, stockholder, officer, director, member, partner, or principal thereof, or any subsidiary or affiliated company, has had any contracts with a federal, state or municipal government agency terminated for any reason within the previous five (5) years. If so, then provide details below.
You MUST answer 'Yes' or 'No' to the following questions:1 State whether your company, or any owner, stockholder, officer, director, member, partner, or principal thereof, or any subsidiary or affiliated company, has been subject to suspension or debarment by any federal, state, or municipal government agency, or the subject of criminal prosecution, or convicted of a criminal offense with the previous five (5) years. If so, then provide details below.
Vary MALIST anguer (Vac) or (No) to the following questions:

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SECTION 1 – INSTRUCTIONS AND NOTIFICATIONS TO OFFERERS:

The Rhode Island Board of Education /University of Rhode Island is soliciting proposals for **Application Development Configuration Specialist** from qualified OFFERORS, and in accordance with the terms of this Request for Proposal and the Board of Governors General Terms and Conditions of Purchase.

This is a Request for Proposals, not an Invitation for Bid: responses will be evaluated on the relative merits of the proposal, in addition to price; there will be no public opening and reading of responses received by the University of Rhode Island Purchasing Department pursuant to the request, other than to name those offerors who have submitted proposals.

The scope of work is described herein.

Potential offerors are advised to review all sections of this solicitation carefully and to follow instructions completely, as failure to make a complete submission as described elsewhere herein may result in rejection of the proposal.

Alternative approaches and/or methodologies to accomplish the desired or intended results of this procurement are solicited. However, proposals which depart from or materially alter the terms, requirements, or scope of work defined by this Request will be rejected as being non-responsive.

The University reserves the right to award to one or more offerer. The University also reserves the right to award this project based on pricing alone.

All costs associated with developing or submitting a proposal in response to this Request, or to provide oral or written clarification of its content shall be borne by the offerer. The University assumes no responsibility for these costs.

Proposals are considered to be irrevocable for a period of not less than sixty (60) days following the opening date, and may not be withdrawn, except with the express written permission of the University of Rhode Island Purchasing Agent.

All pricing submitted is to be considered fixed, unless otherwise indicated herein.

Proposals misdirected to other University locations or which are otherwise not present in the University of Rhode Island Purchasing Department at time of opening for any cause will be determined to be late and will not be considered.

It is intended that an award pursuant to this request will be made to a prime contractor, who will assume responsibility for all aspects of the work. Joint venture and cooperative proposals will not be considered, but subcontractors are permitted, provided that their use is clearly indicated in the OFFEROR's proposal, and that the subcontractor(s) proposed to be used are identified in the proposal.

In accordance with Title 7, Chapter 1.1 of the General Laws of Rhode Island, no foreign corporation, a corporation without a Rhode Island business address, shall have the right to transact business in the state until it shall have procured a Certificate of Authority to do so from the Rhode Island Secretary of State (401-222-3040). This is a requirement only of the selected vendor(s).

Bidders are advised that all materials submitted to the University of Rhode Island for consideration in response to this RFP will be considered to be public records, as defined in Title 38 Chapter 2 of the Rhode Island General Laws, without exception, and will be released for inspection immediately upon request, once an award has been made.

SECTION 2 – SCOPE OF WORK

BACKGROUND AND PURPOSE

INTENT: The Rhode Island Department of Administration/Division of Purchases, on behalf of the University of Rhode Island Controller's Office, is soliciting proposals from qualified firms to provide PeopleSoft (version 9.1) implementation services for the billing and accounts receivable module for Sponsored Projects (grants), in accordance with the terms of this Request for Proposals. The initial contract period will be through 12/31/14.

SPECIFIC REQUIREMENTS:

Vendor must have a lead application development specialist with experience in PeopleSoft version 9.1 applied to institution of Higher Education and implementing PeopleSoft Billing & Accounts Receivable module for Sponsored Projects. The technical and functional team must be experienced with migrating legacy systems (ACCESS) to PeopleSoft Billing and Accounts Receivable module and working with institutions of Higher Education.

GENERAL DESCRIPTION: The Vendor's services will cover pre-implementation, implementation, and post implementation periods. The anticipated duration of this project is approximately 9 months. The vendor would need to be able to begin January 2, 2014.

GENERAL SCOPE OF WORK TO BE PERFORMED:

Currently, the Controller's office utilizes PeopleSoft Version 9.1 for its general ledger and grants modules and has over 1,000 active projects. The implementation process includes, but is not limited to: installation of the module, transfer of data from URI's existing billing module (ACCESS database for sponsored projects billing and receivables), integration with the existing PeopleSoft grants and general ledger modules (and other modules as required), design of related business processes to ensure modules are reconciled, staff training and system documentation. The Vendor (and his/her team) are expected to work closely with the Controller's PeopleSoft Financials staff, the Controller's Sponsored & Cost Accounting staff as well as interface where necessary with URI's Computer Services.

PROJECT KEY COMPONENTS:

1. Pre-implementation period includes, but not limited to:

- a. Evaluation of current billing and cash collection business processes, including a review of the ACCESS billing database;
- b. Review of billing data collected currently in PeopleSoft; recommend any necessary changes to better utilize system-delivered functionality and where possible, minimize manual processes and duplication of effort;
- c. Review feasibility of emailing invoices and reports directly from module to sponsors as well as accepting credit card payment as a form of payment directly within the module.

- 2. Implementation period includes, but is not limited to, the installation and full testing of the fully functional PeopleSoft billing and accounts receivable module:
 - a. Transfer of existing billing, collections and accounts receivable data from ACCESS to PeopleSoft billing module, ensuring all data properly migrated;
 - b. Ability to create the following, at a minimum:
 - i. Invoices, credit memos, deposit slips, accounts receivable subsidiary ledgers, accounts receivable aging reports, accounts receivable statements
 - c. Linking of cash, billing and accounts receivable data to the PeopleSoft Grants Portal:
 - i. Evaluate whether "unbilled" receivables could also be included in the portal data
 - d. Development of PeopleSoft queries to reconcile billing module data with PeopleSoft grants module and general ledger:
 - i. At least 2 months of billing data should be fully reconciled prior to the end of the implementation period
 - e. Development of workflow processes for billing and reporting;
 - f. PeopleSoft billing module staff training document:
 - i. including but not limited to: life cycle of setting up billing requirements for Sponsored Projects, creating invoices and templates, applying cash receipts, creating standard reports for sponsor use
- 3. Post-implementation period includes, but is not limited to:
 - a. Communication with Sponsored & Cost Accounting staff to ensure PeopleSoft billing and grants modules properly reconcile, invoices and related reports are created accurately, etc.
 - b. Assist with troubleshooting any reconciling items
 - c. Assist with any questions that may arise with functionality, reporting, and/or queries

PROPOSAL QUESTIONS & SUBMISSION

Questions concerning this solicitation may be e-mailed to Debra Lee, Purchasing Department, at dlee1@uri.edu no later than the time and date indicated on page 1 of this solicitation. Please reference the RFP No. 7051 on all correspondence.

Responses to this solicitation to provide the required services must be received by the University of Rhode Island Purchasing Department on or before the date & time indicated on page one of this document.

Responses (a clearly marked original plus 3 copies) should be mailed or hand-delivered in a sealed envelope marked on the exterior "RFP # - 7051 To -

MAIL TO:

UNIVERSITY OF RHODE ISLAND PO BOX 1773 PURCHASING DEPARTMENT PLAINS ROAD KINGSTON, RI 02881 COURIER:

UNIVERSITY OF RHODE ISLAND PURCHASING DEPARTMENT 581 PLAINS ROAD KINGSTON, RI 02881-2010

NOTE: Proposals received after the above-referenced due date and time will not be considered. Proposals misdirected to other University locations or which are otherwise not presented in the URI Purchasing Department by the scheduled due date and time will be determined to be late and may not be considered. Proposals faxed, or emailed, to the URI Purchasing Department will not be considered. The "official" time clock is located in the reception area URI Purchasing Department. (Please be advised that FedEx/UPS do not always arrive by 10:30 am, you would be smart to send your submission to arrive at least one day early)

RESPONSE CONTENTS

Responses should include the following:

- A separate, signed and sealed, Cost Proposal reflecting an hourly rate and number hours to complete this project along with any other additional costs (such as travel) separately presented.
- A completed and signed Bidder Certification Form
- A *separate* Technical Proposal describing the background, qualifications, and experience with and for similar programs, as well as the work plan or approach proposed for this requirement.
- In addition to the multiple hard copies of proposals required, Respondents are requested to provide their proposal in electronic format (CDRom or Diskette). Microsoft Word / Excel OR PDF format is preferable. Only 1 electronic copy is requested.

EVALUATION CRITERIA

Responses will be evaluated in two parts. Part one will require the technical submission and will be evaluated on the following criteria:

The Technical Proposal must contain the following sections:

a. Executive Summary

The Executive Summary is intended to highlight the contents of the Technical Proposal and to provide State evaluators with a broad understanding of the offeror's technical approach and ability.

b. Offeror's Organization and Staffing

This section shall include identification of all staff and/or subcontractors proposed as members of the project team, and the duties, responsibilities, and concentration of effort which apply to each (as well as resumes, curricula vitae or statements of prior experience and qualification).

c. Work Plan/Approach Proposed

This section shall describe the offeror's understanding of the University's requirement, including the result(s) intended and desired, the approach and/or methodology to be employed and a work plan for accomplishing the results proposed. The description of approach shall discuss and justify the approach proposed to be taken for each task, and the technical issues that will or maybe confronted at each stage on the project. The work plan description shall include a detailed proposed project schedule (by task and subtask), a list of tasks, activities, and/or milestones that will be employed to administer the project, the assignment of staff members and concentration of effort for each, and the attributable deliverables for each and will identify and describe what type of tutor training methodology will be utilized in the program.

d. Previous Experience and Background, including the following information:

- i. A comprehensive listing of similar projects undertaken and/or similar clients served, including a brief description of the projects:
- ii. A description of the business background of the offeror (and all subcontractors proposed), including a description of their financial position.

SECTION 5 - EVALUATION AND SELECTION

The University will commission a Technical Review Committee, which will evaluate and score all proposals, using the following criteria:

Criteria Criteria	Possible Points
Experience of lead application development configuration specialist with PeopleSoft version 9.1 applied to institutions of Higher Education	25 points
Experience of lead application development configuration specialist with implementing PeopleSoft Billing and Accounts receivable module for Sponsored Projects	25 points
Experience of technical and functional team with migrating legacy systems (ACCESS) to PeopleSoft Billing and Accounts receivable module	25 points
Experience of technical and functional team working with institutions of higher education.	10 points
Total Possible Technical Points Cost	85 Points 15 Points
[calculated as (lowest responsive cost proposal) divided by (this cost proposal) times 15 points]	
Total Possible Points	100 Points

All OFFERORs must receive a minimum score of 72 points on the technical submission. Offers not scoring at least 72 points will not be considered further.

A Technical Review Sub-Committee will review all submissions. After review, one or more OFFERORs may be invited to present to the sub-committee and answer questions.

Proposals found to be technically or substantially non-responsive at any point in the evaluation process will be rejected and not considered further. The University reserves the right to reject any or all proposals submitted and to waive any informalities in any vendor's proposal. The University may, at its sole option, elect to require presentation(s) by offerors clearly in consideration for award.

The University of Rhode Island Technical Review Sub-Committee will present written findings including the results of the evaluations, to University's Purchasing Director, or designee who will make the final selection for this requirement.